

Company Description

PharmaSmart International Inc., is one of the worlds leading providers of Blood Pressure Management Solutions. Our patented Hypertension Management Smart Card technology and Blood Pressure cuff design help health care providers, retail pharmacists and worksites around the world achieve their wellness goals for either their patients or employees. Our Health IT Data Network is one of our latest advancements inside Health IT. The product allows health care providers, including pharmacists to manage, track and consult their patients about blood pressure by utilizing PharmaSmart's sophisticated, easy-to-use technology. Our products and services are offered throughout more than 6,000 pharmacies in the US & Canada, providing more than 65 million blood pressure tests annually. The company is rapidly growing and is considered one of Rochester, NY's fastest growing privately held small businesses. PharmaSmart is an Equal Opportunity Employer M/F/D/V committed to enhancing and maintaining cultural diversity within our work environment, we are a highly functioning, low stress company to work for.

Qualifications: We are seeking individuals for an entry level position as Medical Device Marketing and Educational Reps. (THIS IS NOT A PHARMACEUTICAL SALES POSITION, ALTHOUGH IT OPERATES UNDER SIMILAR PRINCIPLES. If you are unsure the type of training or ongoing job performance related standards that pharmaceutical and/or medical device companies require we urge all applicants to research this type of position.) Candidates must have a bachelor's degree, speak English and possess 1-3 years of outside sales, marketing and educational experience. Strong communication and organization skills are necessary. You must be willing to travel 80% of the time, attend weekend medical, pharmacy and community based workshops and trade conferences and also be dedicated and willing to go the extra mile to prove yourself. Travel can be extensive! We are a "go get em" entrepreneurial environment and we are looking for people that will fit into that mentality. (A great sense of humor is a plus!!)

Job Description: The successful candidates will be traveling around the country and possible key Canadian cities, meeting with pharmacy customers, worksites and doctors to train them, educate them, and show them how to properly promote PharmaSmart blood pressure program, equipment, services and its clinical benefits. You will also be responsible for informing doctors and nurses about the benefits of PharmaSmart Blood Pressure Management Tools. You may be attending key conferences and hosting on-site workshops as part of our pharmacy services program. Finally, you will be responsible for submitting reports summarizing your daily activity including meeting a variety of divisional expectations. There is extensive travel and organizational requirements for this position. Conference and Workshop experiences are fun and critical to the growth of our company. PharmaSmart requires a strict dress code and presentation under an official code of conduct policy when addressing all health care and community based professionals: Must have a valid Driver's License and Passport to qualify.

PharmaSmart is a great company with a driven and focused attitude. We are young, energetic and fast growing. If you want to be a part of this amazing team, send a COVER LETTER and RESUME in English to Ashton Maaraba GM/Sr. VP Global Sales & Operations, ashton@pharma-smart.com. Researching our company is a plus!