PharmaSmart®
Backed by Evidence, Trusted by Physicians. Don't Settle For Less.™

DENTAL PRACTICES & DSOs

FDA-CLEARED · CLASS II
US VALIDATED DEVICE LISTING

Over 160/100, retake it. Know the number before the chair.



ADA guidance: above 160/100, retake the reading; if it stays high, defer elective treatment. A proper check takes 5 quiet minutes first, time a short-staffed team doesn't have.[1]

The **PharmaSmart PS-2000D Health Station** takes a validated reading in reception, self-service, so the number is ready before the patient is seated.

9%
of Americans had a dental but no medical visit, 2019[2]

4 in 10
of US adults with hypertension don't know it[3]

49%
higher odds of hypertension with severe gum disease[4]

~90%
of recruiting dentists: hygienists very hard to hire[5]

Where it fits your patient flow

At check-in. The patient takes the reading in reception, before seating.

Over 160/100. A retake happens at the station, not in the chair.

Before anesthetic. The number is in hand as the dentist weighs a vasoconstrictor.

Recall and perio visits. Patients leave with a result and a primary care prompt.

What it moves for your practice

Compliance. Texas board rule: record vitals, or why not. CNA's guide lists BP.[6]

Accuracy. Only kiosks on the US Validated Device Listing. Cuff fits 97% of adults.

Productivity. 3–5 minutes of staff time saved per reading, before the chair.

Data capture. 60–80% of people surveyed held back from their clinician.[7] Private screen questions offer another way to answer.

The math

If your team takes **20 readings a day**, the station gives back 1 to 1.7 staff hours a day. Over a 5-day week that's 5 to 8.3 hours, with hygienists this hard to hire.

Recommended setup

Ask about EHR and availability

PS-2000D	Reception: BP, pulse, weight and BMI, 24″W × 32″D
PS-2000CX	Tight spaces: BP and pulse, smaller footprint

In the field: PharmaSmart stations are already placed in dental offices. Public health deployments include the Arkansas Department of Health, with 90 Local Health Units,[8] and the New York City Department of Health.

1. ADA hypertension page, updated Nov 2022 (ADA Practical Guide, 2016). 2. AHRQ MEPS Brief 544, 2022; all ages. 3. NCHS Data Brief 511, Oct 2024; 2021–2023. 4. Muñoz Aguilera E et al., Cardiovasc Res 2019; association only. 5. ADA News, Feb 27, 2025 (HPI, late 2024). 6. 22 Tex. Admin. Code 108.8; CNA record keeping guide, 2025. 7. Levy AG et al., JAMA Netw Open 2018;1(7):e185293. 8. J Ark Med Soc, Spring 2026, Vol. 122 No. 4.

Let's talk about a pilot at your practice.

Backed by Evidence, Trusted by Physicians. Don't Settle For Less.™

Larry Kramer, President
800-781-0323 | lkramer@pharmasmart.com
www.pharmasmart.com